भारत सरकार **BHARAT SARKAR**

रेल मंत्रालय **MINISTRY OF RAILWAYS**

(रेलवे बोर्ड **RAILWAY BOARD)**

No. 2021/RS(L)/779/2 (1)

नईदिल्लीNew DelhiDated: 17.03.2021.

The General Managers, All Indian Railways/PUs, NF(C), CORE
DG/RDSO/Lucknow, NAIR/Vadodara,
PCAO, DMW/Patiala, COFMOW
CAO, WPO/Patna, RWP/ Bela.

Sub.: Registration of bidders from land border countries: Rule 144(xi) of GFR – Information to be furnished by Zonal Railways/PUs etc. on the applications for registration.

Ref.: i. Railway Board letter no. 2020/RS(G)/779/2 dated 06/08/2020.
ii. Railway Board letter No. 2020/RS(L)/779/2 dated 28/09/2020 and 11-11-2020.

1.0 Ministry of Finance, vide OM dated 23-07-2020 had inserted Rule 144 (xi), in Rule 144 of the General Financial Rules, 2017. The OM along with the related Public Procurement orders referred above issued by Ministry of Finance, were circulated by Railway Board for compliance vide Board's letter dated 06-08-2020 (ref.i). Under these instructions, the bidders from countries are required to get themselves registered with the Govt.(DPIIT) for participating in the public procurement by various departments/organizations of the Govt. including PSUs, subordinate/attached offices of the Govt. departments.

2.0 Requests/applications from bidders/prospective bidders from the countries sharing land border with India, are being received from DPIIT for providing demand/supply scenario, etc. as desired by DPIIT. Accordingly, instructions were issued and the Format in which the information was to be furnished was circulated vide Board's letter dated 11-11-2020 (ref.ii).

3.0 The issue has been further examined and the Format in which the information has to be furnished by the Railway units is revised and circulated herewith as Annexures I-A, I-B and II.

The information may henceforth be furnished as per the revised Format.

This is issued with the approval of competent authority.

17.03.21

DA: as above.

(Chandan Kumar)
Director Railway Stores/IC
Railway Board

LIST FOR DISTRIBUTION

Directors of all CTIs,
CMDs /MDs of all Railway PSUs/ autonomous bodies/ societies,
PCMMs, PCEs, PCMEs, PCEEs, PCSTEs, All Indian Railways & PUs, COFMOW, CORE, WPO/Patna and RWP/Bela
Sr. Prof. (Material Management), NAIR, Vadodara, Executive Director (Stores), RDSO, Lucknow
Chief Commissioner, Railway Safety, Lucknow
Zonal Railway Training Institute, Sukadia Circle, Udaipur

Copy to:
The Genl. Secy., AIRF, Room No. 248, & NFIR Room No. 256-C, Rail Bhavan
The Secy. Genl., IRPOF, Room No. 268, FROA, Room No. 256-D &AIRPOA, Room No. 256-D Rail Bhavan.

Copy to:- PSOs/Sr. PPSs / PPSs / PSs to :

MR, MoS(R)
CRB, MF, M/TRS, M/OBD, Secretary/Railway Board, DG (RHS), DG (RPF)
All AMs, PEDs & Executive Directors of Railway Board.

Item/Product related details

S.No.	Information Sought	Railway Units Comments/Information/details
1.	Whether any of the items/products for which registration is being sought by applicant are purchased/required by your Railway/Unit?	
2.	If yes, provide complete demand - supply scenario for the items/products for which registration is being sought by applicant along with specific comments on - (i) whether existing vendors, other than the vendors from land border countries, do not have the capacity to fulfil your supply requirements/demands for any of the items under consideration? and (ii) Whether you are facing the problem of exorbitant/unreasonable prices in any of the items/products with existing vendors under the current demand supply scenario?	
3.	Also indicate the items/products for which currently global tendering mode is being used for procurement. How many domestic sources are available for the item/product/category of items and if global tender is being issued, how many foreign vendors are available other than from land bordering countries?	
4.	List out the items/products for which the applicant has sought registration Which are necessary for you for registration and recommended by your Railway/Unit for registration and also the necessity for such registration with reasons thereof,	
5.	What shall be the consequences, including financial and supply chain aspects, if the vendor is refused grant of registration for item/products/category being recommended by you for registration? (The comments can be item specific, i.e. in case the applicant supplies (or proposes to supply) many goods/ services/ works, consequences of refusal in each item or category of items may be given. Since registration can be granted for some items and denied for other, the information sought shall help in deciding item/product category for recommending registration.)	
6.	Any other relevant information/remarks.	

Annexure-IB

Applicant Vendor related Information

S.No.	Information Sought	Railway Units Comments/Information/details
1.	Whether the Railway Unit Is a consumer of goods/ services/ works provided by the applicant? If so, the details of the contracts placed during last five Financial years (including contracts under execution), performance of vendor including warranty obligations, any outstanding dispute, etc. In this regard specific reference to be made to the past performance indicated by the applicant in the application.	
2.	Any case of fraud or submission of false or forged documents, by the applicant or Indian agent acting on behalf of the applicant shall be highlighted.	
3.	Any other relevant information	

Annexure II

Comments of Railway Unit on following aspects relating to application for registration

	Information sought	Railways comments/information/details
a.	If bidders, having beneficial ownership in countries which share land border with India, have been perpetually bagging the contracts for the items for which registration is being sought, the approximate percentage of cost difference between such bidders with the next best alternative?	
b.	Can the cost difference, referred in sub para (a) above, be offset in long term?	
c.	Is the next best foreign alternate willing to invest and 'Make in India'?	
d.	Technology gap between the bidders having beneficial ownership in countries which share land border with India and other alternative(s)?	
e.	Market access to Indian Companies in countries sharing land border with India in the concerned sector.	
f.	Impact on pricing of related commodities/products produced locally because of participation of bidders having beneficial ownership in countries which share land border with India.	
g.	In case of product related registration, whether the product is allowed to be sold in the country of origin; what quality standard/certificate issued by relevant national authorities does the product have; what is the procedure/approval/registration which is required to be obtained before the product is sold in the country of origin.	
h.	Feedback/ experience of various procuring agencies in terms of installation, after sales services etc.	
i.	Whether the operation of bidder in other countries has come to adverse notice within that country?	
j.	Possible security threat from emergent technology.	